

SHERWIN-WILLIAMS.

**BUILDING OUR
FUTURE**



Community Engagement Program

February 2, 2023

SHERWIN-WILLIAMS.

**BUILDING OUR
FUTURE**

Agenda

- Project Scope
- Project Delivery Method
- Commitment to Economic Inclusion
- Procurement Strategy and Schedule
- Project Partners
- How to Engage
- Staying Engaged
- Q&A

Project Scope

Project Locations:

- Downtown Cleveland – Global Headquarters
(West of Public Square between St. Clair and Superior)
- City of Brecksville – R&D Center
(Located off of I-77 at Miller Road and Brecksville Road)

Project Details:

- Global Headquarters – Approximately 1,000,000 SF
- R&D Center – Approximately 600,000 SF

Project Schedule:

- R&D start of construction celebration – October 22, 2021
- HQ start of construction celebration – January 28, 2022
- Transition to new facilities expected by end of 2024

Global Headquarters Rendering



R&D Center Rendering



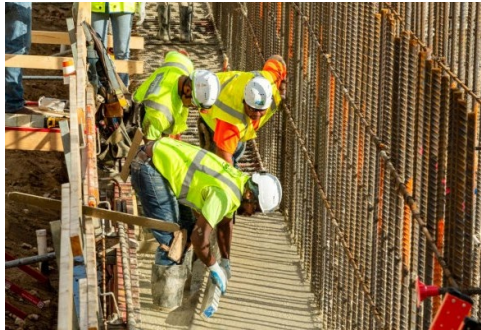
Integrated Project Delivery (IPD) and Major Trade Partners

- Effectively and efficiently deliver the project
- Highly collaborative with designers working closely with builders throughout the project
- Integrates builders throughout the project, instead of a single “bid day”
- As the project progresses, builders are given the opportunity to bid and be awarded work
- The opportunity to obtain work under IPD is equal to any other project delivery system



Integrated Project Delivery and Major Trade Partners (MTP)

- Includes trade-specific construction management
- Offers opportunities for subcontract award via lump sum, cost-plus, etc.
- Follows the same procurement processes as Welty | Gilbane for buyout and award of all work
- Provides a variety of opportunities based on the scope of work managed by MTPs



Brownstone Grey - Outreach and Compliance Specialist

- Engage in the community to share project opportunities
- Work to leverage community partnerships
- Target outreach to certified enterprises within Northeast Ohio
- Track business and workforce compliance
- Provide ongoing reporting of the progress toward all project goals, requirements and opportunity areas
- Conduct consistent job site reviews to ensure ID&E is appropriately implemented by contractors and subcontractors



brownstone grey

Commitment to Economic Inclusion

Engage Local Organizations



Commitment to Economic Inclusion

Business Enterprise Inclusion Requirements*

- HQ
 - Minority Business Enterprise (MBE) – 15%
 - Female Business Enterprise (FBE) – 7%
 - Cleveland Small Business Enterprise (CSB) – 8%
- RD
 - MBE & FBE Combined – 30%

\$225M total diverse spend based on a minimum \$750M project construction cost

Workforce Project Goals

- Minority – 16%
- Female – 7%
- Cleveland residents (HQ only) – 20%*

* Required as part of the approved economic development packages

Northeast Ohio Project Goals

- Enterprise – 50% of profits will remain in NE Ohio
- Workforce – 90% of labor will be NE Ohio based

The Northeast Ohio Goals represent Sherwin-Williams' ongoing commitment to the community.

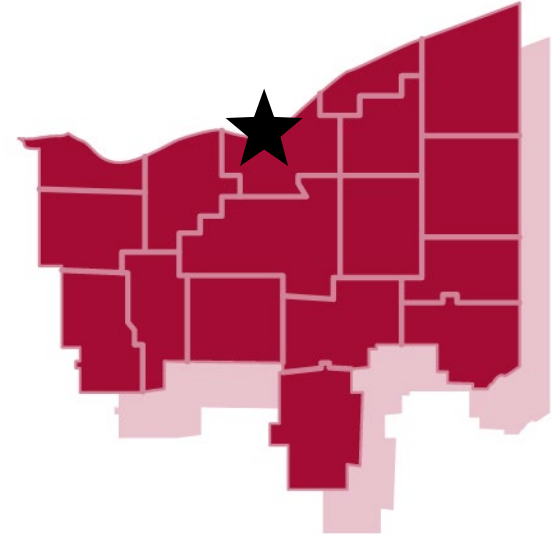
These percentages represent incentive requirements and project goals.

Commitment to Economic Inclusion

City of Cleveland

Northeast Ohio – 18 county region

- Ashland
- Ashtabula
- Columbiana
- Cuyahoga
- Erie
- Geauga
- Huron
- Lake
- Lorain
- Mahoning
- Medina
- Portage
- Richland
- Stark
- Summit
- Trumbull
- Tuscarawas
- Wayne



Procurement Strategy and Schedule

HQ – Balance of Packages

February 2023	March 2023	April 2023	May 2023	Later in 2023
<ul style="list-style-type: none">• Cubicles, display cases, storage specialties• Toilet partitions and restroom accessories• Painting (Tower/garage/podium)• Structural steel fab. (Pavilion/ped. bridge)• Parking garage (entire package)• Misc. steel• Enclosure package• Exterior metal panels (Tower/podium)	<ul style="list-style-type: none">• Resilient flooring (Tower, podium, pavilion)• Terrazzo• Stone/wood flooring• Equipment• Residential appliances• Window treatments• Egress stairs and glass railing (Pavilion)• Lighting fixtures and controls• NI and soundmasking	<ul style="list-style-type: none">• Garage enclosure• Misc. steel (Pavilion/ped. bridge)• Plumbing and pipefitting (Pavilion/garage)• Plumbing fixtures (Tower/podium)	<ul style="list-style-type: none">• Finish carpentry/woodwork/casework (Tower)• Sheetmetal (Garage/pavilion)	<ul style="list-style-type: none">• Exterior doors (Entrance/revolving)• Exterior canopies• Asphalt paving• Concrete paving and curbs

Procurement Strategy and Schedule

R&D – Balance of Opportunities

February 2023	March 2023	April 2023	May 2023	Later in 2023
<ul style="list-style-type: none">• Painting and vinyl wall coverings (Buildings J, K, L, C)• Millwork (Buildings J, K, L, C)• Dens./polished concrete flooring• Window shades• Epoxy flooring (Full Project)• Interior lighting package• Electrical site lighting• Electrical site security• Interior framing and drywall• Specialty ceilings	<ul style="list-style-type: none">• Carpet/VCT and base• Interior and exterior expansion joints• Tile flooring and walls (Full Project)• Interior glazing (Full Project)• Painting and vinyl wall coverings• Asphalt and concrete paving• Site concrete• Manhole and catch basin casting• Pre-cast structures• Underground storm	<ul style="list-style-type: none">• Millwork (Buildings A, E, D, B, F)• Demountable partitions• Terrazzo• Safety rail supplier	<ul style="list-style-type: none">• Entry building (A) - Interior ceilings packages	<ul style="list-style-type: none">• Fencing/guardrail installer• Site work features• Exterior AMC metal panels (Laboratory Buildings)

Procurement Strategy and Schedule

Soft Costs Opportunities

Q1 - 2023	Q2-2023 and Later
<ul style="list-style-type: none">• Security Integration (RFP released 1/30/2023)• A/V Integration	<ul style="list-style-type: none">• A/V Equipment• IT Equipment• Security Equipment• Commissioned Artwork Pieces• Signage• Fitness Equipment• Commercial Kitchen Equipment• Specialty Equipment• Ancillary Furniture

Certified Subcontractors, Suppliers and Service Providers

To date **\$140 Million** in contracts have been awarded to **67** certified firms

Sample of Certified Headquarters Vendors

- Burkshire Construction Company
- Hydracrete Pumping, Co., Inc.
- M. Rivera Construction Co.
- Pratt Trucking, LLC
- Regency Construction Services
- The Chas. E. Phipps Company

Sample of Certified R&D Center Vendors

- Epic Interior, Inc.
- KLE Construction Company
- R.L. Cole Enterprise, Inc.
- Royal Landscaping Gardening, Inc.
- Vavro Conservation Services, LLC

Sample of Certified Non-Construction Firms

- Deru Landscape Architecture
- Pinkney Perry Insurance Agency
- Robert P. Madison International

Click [here](#) to see the complete list of certified firms

Building Our Future: Community Video Series



RAR Contracting Company

Sherwin-Williams



Cook Paving & Construction



M. Rivera Construction



Mack Industries

Sherwin-Williams

[Click here to meet the partners](#)



Harris Architects

Sherwin-Williams



Adrian Maldonado & Associates

Sherwin-Williams



AGM Energy Services

Sherwin-Williams



DERU Landscape Architecture

Sherwin-Williams

Construction Worker Profiles



Monica Bourn

Position: Safety Manager for RG Construction

Affiliated Company: The AKA Team

What does this project mean to you? *It's the largest project I have ever worked on. I enjoy that I see new faces every single day. There is always a lot going on and new things to see.*

What is something unique about you that you'd like to share? *I am a born and raised City of Cleveland resident and Sherwin-Williams is meaningful to me because I just purchased a new home and repainted the entire house using Sherwin-Williams paint!*

What do you enjoy doing in your personal time away from the job site?

When I am indoors and have free time, I really love to watch black and white movies. I also really enjoy baking. When I am outdoors, I love to garden.

[Click here to read other profiles](#)

Resources for Workforce Opportunities

The Building Our Future project is supporting the growth of the Northeast Ohio construction workforce. These organizations provide resources for individuals seeking a career in the building trades.



[Clevelandbuilds.com](https://clevelandbuilds.com)



[Ohiomeansjobs.ohio.gov](https://ohiomeansjobs.ohio.gov)



<https://www.cdps4u.org/>



Latino Construction
Program

[Spanishamerican.org/programs/workforce/
latino-construction-program](https://spanishamerican.org/programs/workforce/latino-construction-program)



[https://www.youthopportunities.org/young
-adult-opportunities-program](https://www.youthopportunities.org/young-adult-opportunities-program)

Subcontractors/Vendors/Suppliers/Professional Services

****Engage for procurement opportunities****

Visit Welty | Gilbane



www.weltygilbane.com

Lump-sum bid opportunities through
Welty | Gilbane

Prequalification/bidding events:



<https://compass-app.com/auth/register>

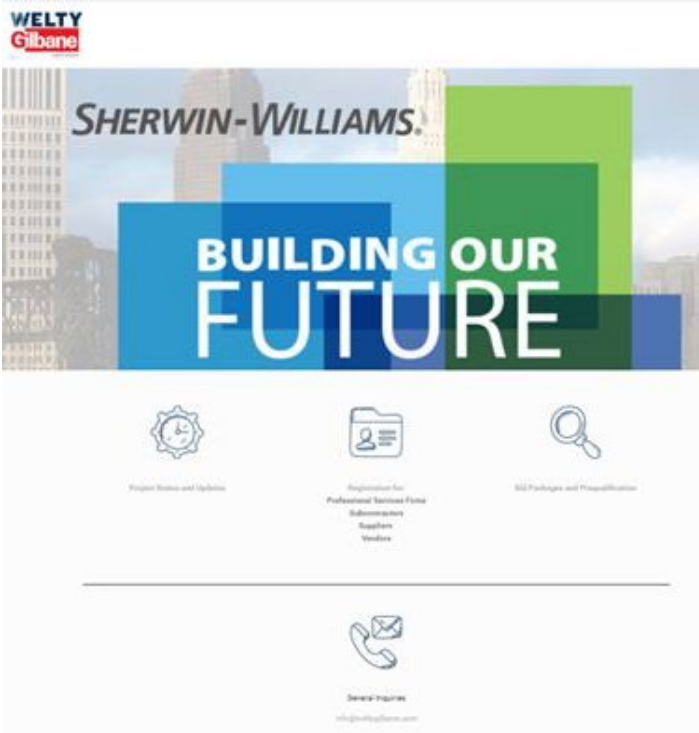
Opportunities with the design team, MTPs,
Welty | Gilbane, sub-tier contractors or suppliers

Register at the link below



<https://buildingourfuture.ibidpro.com/>

If you have questions, please email
Welty | Gilbane at
info@weltygilbane.com



www.weltygilbane.com

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Subcontractors – Vendors – Suppliers – Professional Services Firms Registration

Thank you for your interest in working on The Sherwin-Williams Building Our Future Project in Cleveland and Brecksville Ohio. Please complete the information below.

Contact Person First Name <input type="text"/>	Contact Person Last Name <input type="text"/>
Contact Person Email <input type="text"/>	Company Name <input type="text"/>
Doing Business As (DBA) <input type="text"/>	Main Phone <input type="text"/>
Core Competencies Download complete list here <input type="text" value="Select options"/>	Box A. Other Core Competencies <div style="border: 1px solid #ccc; height: 100px;"></div>
How did you hear about the project? <input type="text" value="Choose an Answer"/>	Website Address <input type="text"/>



<https://buildingourfuture.ibidpro.com/>

Get Prequalified!

1. If you are a first-tier contractor, please visit:



<https://compass-app.com/auth/register>

2. If you have not yet registered on COMPASS, please visit the registration link above, and “Create A New Account” to begin the prequalification process with Gilbane

Any questions with COMPASS registration process?

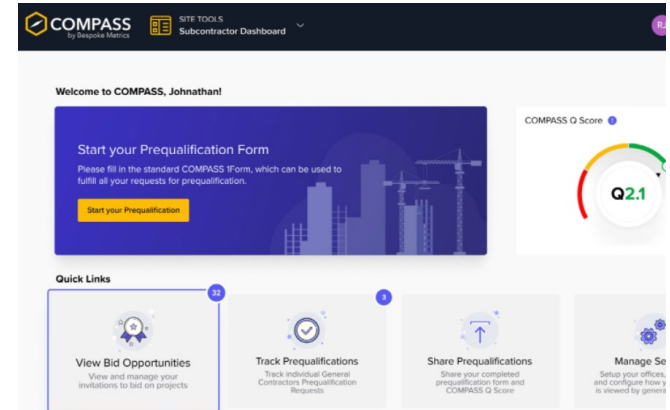
Contact: Compass Team
info@compass-app.com



Please enter your email address

Email Address

Next



Staying Engaged on the Project

- Upcoming events

- Q1 – SCORE
- Scan/click here to register for the events:



<https://info.gilbaneco.com/swbof>

- Tools and resources:

- Registration portal
- Rising Contractor Program – Now accepting applications for the 2023 session



<https://info.gilbaneco.com/gilbane-rising-contractors>

- Pre-bid events for all major bid releases as shown in previous slides

For more information on the project visit:



<https://corporate.sherwin-williams.com/media-center/building-our-future.html>

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